

2020 ECONOMIC REPORT

CULTURAL AND CREATIVE INDUSTRIES SECTOR





1990

Creative industries

UNESCO defines Creative Industries as "those industries which have their origin in individual creativity, skill, and talent and which have a potential for wealth and job creation through the generation and exploitation of intellectual property."

2009

Cultural and Creative Industries (CCIs)

UNESCO defines cultural and creative industries as "activities whose principal purpose is production or reproduction, promotion, distribution, or commercialization of goods, services, and activities of a cultural, artistic, or heritage-related nature."

2020

Economic observatory of CCIs in the MMM territory.

Analysis of the CCI sectors with the greatest economic development potential: their business model must not be primarily based on subsidies, and the potential for job creation, as well as the capacity to generate annual revenue in the metropolitan area must be significant.



Montpellier Industries Culturelles & Créatives



Implementation of an online survey addressed to CCI players in the territory



Response rate obtained



Analysis of business and financial data for companies within the territory to complete survey findings (2020 tax year)



NAF company classification codes chosen for this report

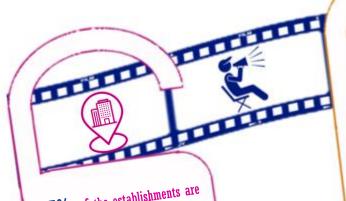




A FEW FIGURES TO SUMMARIZE Montpoller Industries Orienties & Critatives







35% of the establishments are individual entrepreneurs, independents, freelancers

> +22% average annual growth rate for startup creations since 2010

companies (91% main offices)



Revenue increase expected by

70% of the CCI stakeholders

31% of the stakeholders already export their solution, creation, or service abroad

> in sales revenue



+ 40 training programs

Increase in staff planned by

66% of CCI stakeholders for 2021

2,100 direct jobs in 2020



THE

3 regional

organizations uniting and driving the ecosystem

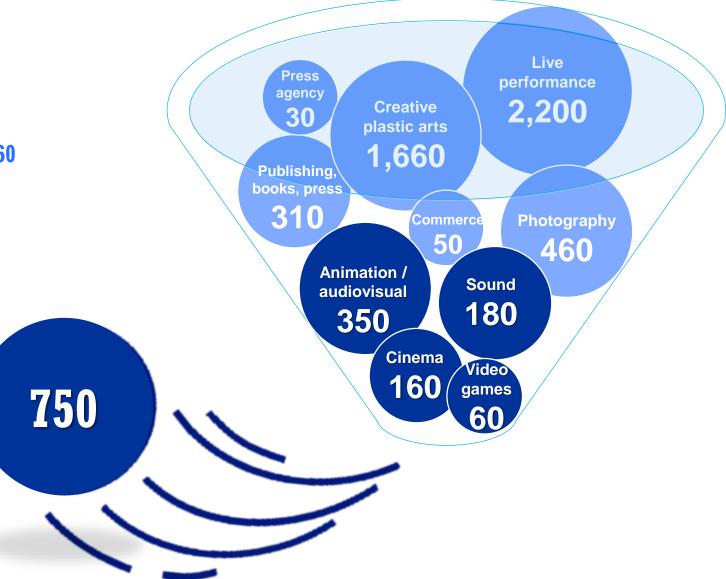
4 sectors growing fast



Based on UNESCO definition, MMM territory has 5,460 CCI establishments

(about 5% of the economic community)

Active businesses as of Dec. 31, 2020 (91% main offices) representing CCI sector in MMM territory







STRONG MOMENTUM FOR CREATION AND RELOCATION

Example for the city of Montpellier: number of companies created or relocated per year since 2000



555

Active companies present in Montpellier at the end of 2020

86

+22%

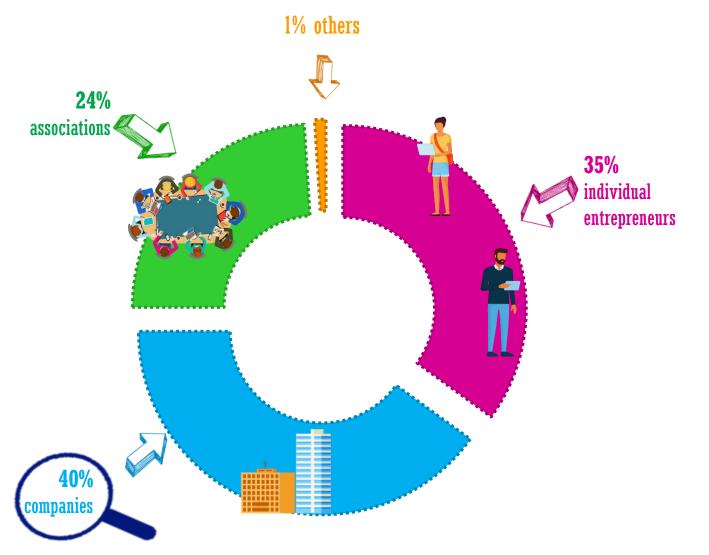
Since 2010, annual average progression of company creations and relocations



The trend is similar on a smaller scale in Montpellier Métropole's other cities



Montpellier Industries Culturelles & Créatives Culture

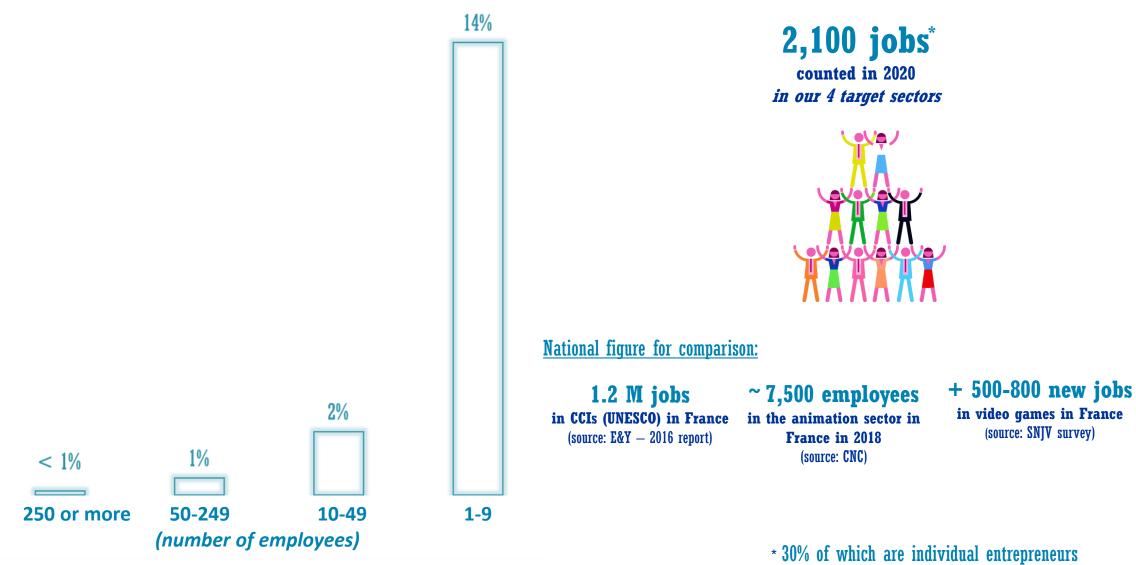


SAS, simplified joint stock companies	53 %
SARL, limited liability companies	43%
SA (s.a.i.)	2 %
Foreign companies registered with RCS business registry	1%
SCOP, worker cooperative SARL	1%
General partnership	<1%





OPERATION IN PROJECT MODE WITH CYCLICAL JOB SPIKES



* 30% of which are individual entrepreneurs or freelancers/independents

(source: SNIV survey)





...BUT STILL NOT ENOUGH WOMEN

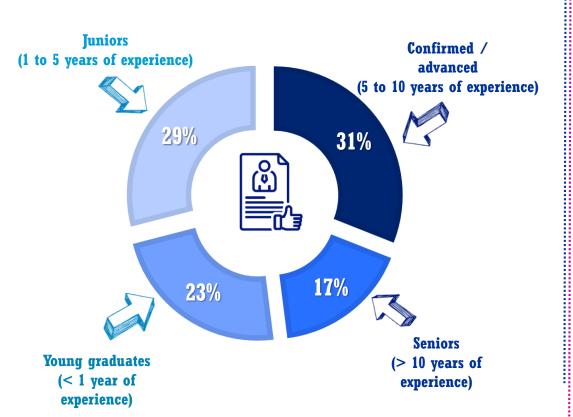


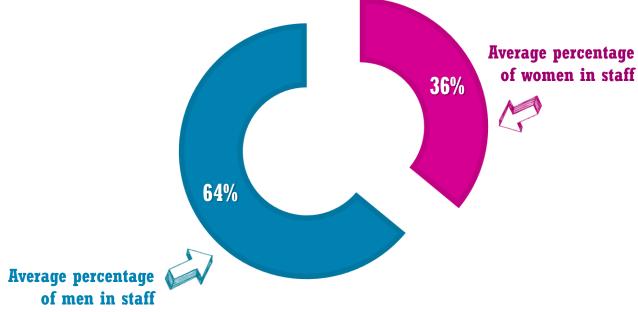
10

70%

of new CCI recruitment from local territory.

Additional training provided internally is offered in 66% of the cases.





07

Raising awareness about CCI professions must be encouraged from a very young age in order to remove obstacles and help female talents to emerge!





SIGNIFICANT REVENUE, EVEN WITH THE HEALTH CRISIS

100 M€

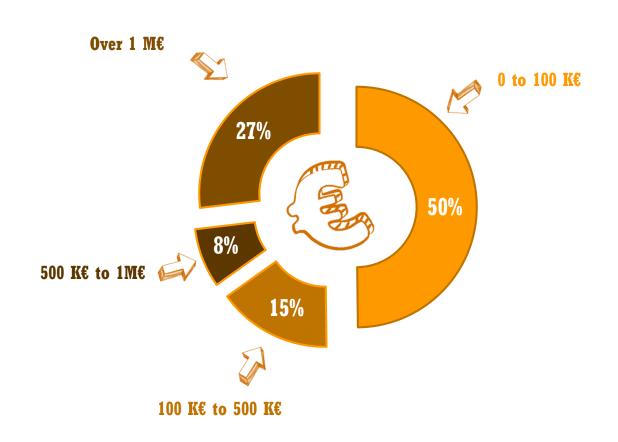
Aggregated annual revenue estimated for 2020 (based on provided information, representing 4% of the companies operating in the territory)

30%

of the companies benefited from aid in 2020 (creation, support from the Region, and assistance)

62%

of the companies recorded a downturn in business > -25% due to the health crisis*



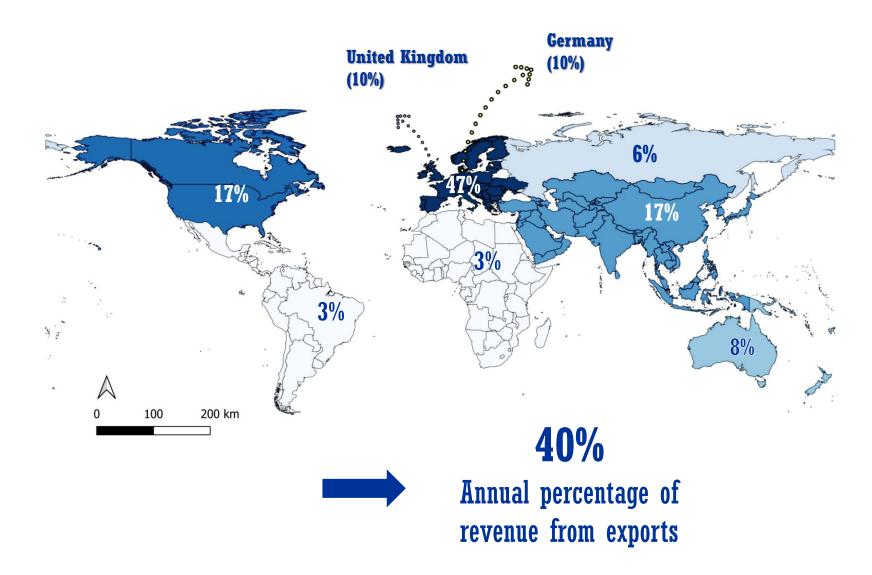
^{*} In 2020, 78 companies operating in the Montpellier Métropole area definitively ceased their business activity before Dec. 31, 2020.





AMPLE ROOM TO MANEUVER FOR ADDRESSING INTERNATIONAL MARKETS AMPLE ROOM TO MANEUVER FOR ADDRESSING INTERNATIONAL MARKETS

31% of the local CCI stakeholders exported their solutions, creations, or services abroad in 2020

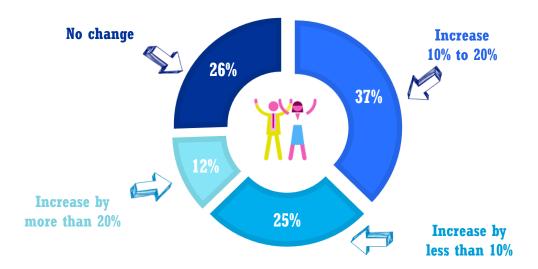


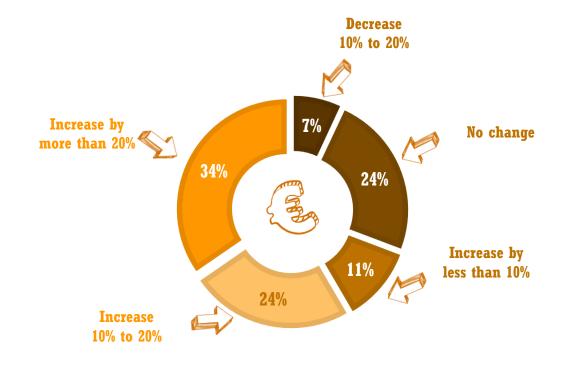


Montpellier Industries G Créatives I JOB AND GROWTH POTENTIAL TO BE ENCOURAGED!

66% of the CCI companies plan to increase their staff size for 2021

47% of the stakeholders need new facilities





94% of the CCI companies expect their revenue to grow and are relatively optimistic regarding 2021

(only 7% of the stakeholders expect revenue to decline in 2021)



Thank you for your attention!

If you have any questions or would like more information, please feel free to contact Valérie or Pauline:

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